

# CURRICULUM VITAE



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**Name :** Marc Hellemans

**Address :** Lange Schipstraat 76/202  
2800 Mechelen  
Belgium

**Phone & Fax :** 015 / 42 25 21 – Mobile : 0475 / 24 49 75

**Email** mhellemans@skynet.be

**Birth Place & Date :** Mechelen, February 3, 1956

**Status :** Married, 2 children

**Nationality :** Belgian

**Education :** Secondary level : Latin & Science : Promotion 1974  
Specialisation Mathematics : Promotion 1975  
Electromechanical, Industrial Engineer : Promotion 1979  
Post-scholar education :  
Marketing Management : 1983  
Sales Management : 1984  
Computer Controlled Automation processes: ULB : 1987  
Strategic Marketing & Management: Rice University  
Houston:1997  
Finance for operational managers (2004)

**Military Service :** Navy : 1979 -1980

**Languages :** Dutch : Mother-tongue  
French : Very Good  
English : Very Good  
German : Good

**General Profile :**

\* Managing Director and Vice President Sales & Marketing in an international and technical environment with a proven record in managing businesses in Europe, Middle East & Africa markets and driving performance through the successful implementation of company strategies in an industrial investment market.

\* Experience in M&A (mergers & acquisitions) and implementations thereof.

\* Responsibility for profitability and growth of multiple sites from 5M\$ up to 40M\$

**Publications :**

“The safety relief valve handbook” (published by Elsevier)

“Overpressure protection in the process industry”

**Career :****1978 - Ford Motor Company N.V.**

Automotive plant - Antwerp

1978 - 1981 : Instrumentation Engineer

**1981 - Varec - Div. Emerson Electric**

Process instrumentation, automation and valves.

1981 - 1985 : International Sales & Marketing Engineer  
Europe & Middle East

6 months based in engineering dept. in Los Angeles – California

**1985 - Auriema Belgium N.V.**

Process instrumentation, automation, separation equipment and flow control products.

1985 - 1987 : Division Manager Instrumentation & Flow Control Dept.

**1987 – 2009 Tyco Flow Control****Keystone – Anderson, Greenwood & CO**

Process automation, flow control & overpressure protection.

1987 - 1993 : Division Manager : Industrial valves and engineered flow control solutions:1,7M€

1993 - 1994 : Business Development Manager - Mainland Europe

1994 - 1998 : Director Sales & Marketing – Europe, Middle East, Africa

Based 1 year in Houston -Texas

1998 - 1999 : Vice President Sales & Managing Director –  
Anderson Greenwood Crosby Manufacturing  
plant

Based in Market Harborough - UK

Tyco Flow Control – Engineered Products Division  
Engineered industrial valves for Power & Process Industry

1999 - 2003 : Vice President Sales – Europe, Middle East,  
Africa

Responsible for sales of 19 factories world-wide  
– 8 direct sales offices - 150 agents - 250 M€.

Managed product rationalisations and cost  
saving initiatives in several plants.

Part of the Tyco Engineered Products mergers,  
acquisition and integration/rationalisation group :  
Actively participated in several acquisitions  
between 4M\$ & 40M\$ in the valve business.  
Involved in the practical integration of 5  
acquisitions

Based in Brussels & Mönchengladbach  
(Germany)

Tyco Flow Control – Industrial Valves Manufacturing Group  
Safety Relief Valve manufacturing group

2003 – 2009 : Managing Director SRV group of companies

Responsible for the European safety relief valve  
plants. Located in Wolverhampton, Manchester  
& Lille.

Based in Brussels & Lille

**2010 - Independent Consultant**

2010 – Independent consultant in mainly oil & gas, chemical and  
petrochemical industry

Customized trainings in : overpressure protection in the process  
industry - strategic marketing of industrial products - sales &  
marketing of investment products.

Audits of overpressure protection installations at process plants  
worldwide, covering safety design, calculations, installation,  
maintenance

Consulting designers, engineering companies and end users in  
understanding the world of pressure relief devices with development,

engineering, sizing, maintenance & installation assistance, safety audits and specifying work.

Technical copywriting, documentation preparation and technical translations.

Consulting investment companies seeking information about the Flow Control market or for companies who want to expand or introduce their business therein.